



The recent year 2018 (see chart below) for year-to-date ending 03/31/2017

Highlights

- Report revenues of \$166 million, a 3% increase
- Gross profit of \$207 million representing 21.7% of revenues, an increase of 7% and \$136 million (jointly impacted)
- Net income of \$10 million, a 4% increase
- Net cash of \$18 million, a decrease of \$10 million primarily due to an anticipated net cash foreign exchange rate variation impact on the U.S. denominated debt being paid, which resulted in a diluted loss per share of \$0.17, a decrease of \$0.13 per share, and
- 17.2% diluted earnings increase when higher revenues for Q1'17 projects

Board/Shareholder action

- Approved by the Board of Directors of a quarterly dividend of \$0.08 per share, a 6% increase in the Company's history and
- Announcement of a substantial increase in Q1 dividend for consideration of \$1.500 billion of the Company's shares

Market Outlook: June 1, 2017 - BRP Inc. (NYSE:BO) fully registered in Ontario for the first time since April 30, 2017. BRP's financial performance in Canada continues to show strong growth. The company's financial results are available at [www.brp.com](http://www.brp.com), as well as in the [www.brp.com](http://www.brp.com) section of BRP's website.

Year-over comparison with BRP's performance in the first quarter of 2017, with revenues of \$166 million and profitability. The sales for 2018 business continue to show positive growth with great demand for the Can-Am Defender and Renegade 1000 vehicles (2017 sales of \$166 million and \$136 million, respectively). The Can-Am Defender and Renegade 1000 vehicles (2017 sales of \$166 million and \$136 million, respectively).

Key metrics for the first quarter of 2017, with revenues of \$166 million and profitability. The sales for 2018 business continue to show positive growth with great demand for the Can-Am Defender and Renegade 1000 vehicles (2017 sales of \$166 million and \$136 million, respectively). The Can-Am Defender and Renegade 1000 vehicles (2017 sales of \$166 million and \$136 million, respectively).

Highlights for the First Quarter Period ended April 30, 2017

Revenues increased by \$20 million, or 12.6%, to \$166 million for the first quarter period ended April 30, 2017, compared with \$146 million for the corresponding period ended April 30, 2016. The revenue increase was primarily attributable to higher volumes of Renegade Products and PWC. The revenue increase also reflected higher foreign exchange rate variation of \$1 million.

Net income increased by \$10 million, or 44.4%, to \$10 million for the first quarter period ended April 30, 2017, compared with \$0 million for the corresponding period ended April 30, 2016. The net income increase was primarily attributable to higher volumes of Renegade Products and PWC. The net income increase also reflected higher foreign exchange rate variation of \$1 million.

Balance Sheet	2017	2016
Assets		
Current assets		
Cash and cash equivalents	100.0	100.0
Accounts receivable	100.0	100.0
Inventory	100.0	100.0
Prepaid expenses	100.0	100.0
Other current assets	100.0	100.0
Total current assets	400.0	400.0
Non-current assets		
Property, plant and equipment	100.0	100.0
Intangible assets	100.0	100.0
Other non-current assets	100.0	100.0
Total non-current assets	300.0	300.0
Total assets	700.0	700.0
Liabilities and equity		
Current liabilities		
Accounts payable	100.0	100.0
Other current liabilities	100.0	100.0
Total current liabilities	200.0	200.0
Non-current liabilities		
Long-term debt	100.0	100.0
Other non-current liabilities	100.0	100.0
Total non-current liabilities	200.0	200.0
Total liabilities	400.0	400.0
Equity		
Common stock	100.0	100.0
Retained earnings	100.0	100.0
Other equity	100.0	100.0
Total equity	300.0	300.0
Total liabilities and equity	700.0	700.0

OPERATING REVENUE BY CATEGORY

Revenues from Renegade Products increased by \$18 million, or 12.6%, to \$166 million for the first quarter period ended April 30, 2017, compared with \$148 million for the corresponding period ended April 30, 2016. The revenue increase was primarily attributable to a 40% increase in Renegade Products and a 10% increase in PWC sales.

FINANCIAL RESULTS

Revenues from Renegade Products increased by \$18 million, or 12.6%, to \$166 million for the first quarter period ended April 30, 2017, compared with \$148 million for the corresponding period ended April 30, 2016. The revenue increase was primarily attributable to a 40% increase in Renegade Products and a 10% increase in PWC sales.

FINANCIAL RESULTS

Revenues from PWC increased by \$18 million, or 12.6%, to \$166 million for the first quarter period ended April 30, 2017, compared with \$148 million for the corresponding period ended April 30, 2016. The revenue increase was primarily attributable to a 40% increase in Renegade Products and a 10% increase in PWC sales.

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Revenues from PWC increased by \$18 million, or 12.6%, to \$166 million for the first quarter period ended April 30, 2017, compared with \$148 million for the corresponding period ended April 30, 2016. The revenue increase was primarily attributable to a 40% increase in Renegade Products and a 10% increase in PWC sales.

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